

# ENTREPRENEURSHIP AND MANAGEMENT

Credit points	3 CP					
The Abstract of the	The study course is based on business development trends and provides students with a strategic					
course	view of business management, in-depth knowledge, skills and abilities in entrepreneurship and					
	management issues. The lecture course covers the basic issues of entrepreneurship and business,					
	creating an understanding of their types, goals, content and importance in the national economy.					
	During the course, special attention is paid to the course of business, the necessary prerequisites and					
	resources for the acquisition, processing and decision-making of the necessary information. The					
	course develops an understanding of the basic concepts of marketing and their importance in					
	entrepreneurship, innovative and social					
	entrepreneurship.					
Aim of the study	The aim of the programme is to develop students' in-depth knowledge of entrepreneurship and					
course	provide an opportunity to acquire the knowledge, skills and abilities necessary for business					
	management, promoting further personal development and prepare economically competent					
	professionals					
	who can manage business processes and solve problems, as well as make responsible decisions in					
	practice.					
Objectives of the	<ul> <li>Provide insight into the concepts and basic principles ofentrepreneurship and business.</li> </ul>					
course	Provide insight into the regulatory framework of business.					
	Develop practical skills in the analysis of businessenvironment factors.					
	Develop skills to create a company, plan and manage its resources.					
	Develop skills to analyse business ideas and create businessplans following certain criteria.					
	Provide insight into basic principles of innovative and socialentrepreneurship.					
	Knowledge	Skills	Competences			
	As a result of mastering the	Students are:	Students are:			
	course, theoretical issues and	• Able to analyse	• Able to have			
	entrepreneurship and	entrepreneurship and	argumentative discussions			
	management methodology	management processes;	about entrepreneurship, its			
	were explored, knowledge	Able to apply a systematic	regulatory issues with			
	about current	approach to improving the	experts and other involved			
	entrepreneurship management	managementprocess;	parties;			
	development trends was	• Able to analyse the	Able to use the acquired			
Study course results	acquired. Upon successful	company's operations,	knowledge in			
	completion of this study	identify problems and	entrepreneurship			
	course, students will::	develop solutions;	management in accordance			
	• Understand theoretical	• Able to make well-	with the set goals, follow			
	guidelines in the field of	considered objective	the progress of			
	Entrepreneurship and	decisions;	their implementation,			
	Management,	• Able to orientate in the	make decisions and make			
	• Show an understanding of	documents regulating the	adjustments to optimise			
	the most important	company's activities and	operational and strategic			
	concepts andregularities in	laws and regulations;	activities;			
	the entrepreneurship	Able to apply the gained	• Able to professionally			
	organisation in the	theoretical and practical	prepare and present issues			
	company,	knowledge, ensuring their	and projects related to			
	Understand	competitiveness in the	entrepreneurship and			
		labour market;	management, analyse			





	ma ent ma ma	repreneurship and nagement mechanisms, repreneurship nagement functions, and nagement motivation stems.	Able to apply the knowledge gained in the programme in various life and business situations, working in a team or individually.	results and provide management interpretation;  • Able to carry out research activities and research on company development and management issues, interpret and analyse their results.		
		Topics				
Study course content	1	Introduction to Entrepreneurship and Management. Concepts of entrepreneurial and commercial activity				
	2	Normative regulation of entrepreneurship. Entrepreneurship restrictions. Forms of business.				
	3	Prerequisites for company organisation andestablishment. Business environment				
	4	Business resource analysis. Company resources and its financing sources, their structure.				
	5	Business plan, business project development principles.				
	6	Marketing activities in the company				
	7	Basics of Management. The concept and functions of management				
	8	Innovative and social entrepreneurship				
Form of assessment:	Exam	ļ				
<b>Obligatory literature:</b>						

- 1. Heidi M. Neck Christopher P. Neck Emma L. Murray. Entrepreneurship: The Practice and Mindset. SAGE Publications, Inc; 2nd edition. 2020.-536 p.
- 2. Essential Managers Handbook. London: Dorling Kindersley, 2022. 480 p.
- 3. Roos Donald. Don't Buy this Book: Entrepreneurship for Creative People. London: BisPublishers. 2020.-160p.
- 4. Parker S.C. The economics of self-employment and entrepreneurship / Simon C.Parker. -Cambridge university press, 2004. - 323 p.

### **Additional literature:**

- 1. Daft, Richard L.: New era of management / Andover : South-Western/Cengage Learning, 2014.722 lpp.
- 2. Barney, Jay B.: Strategic management and competitive advantage :concepts and cases / London : Pearson, 2015. 395 lpp.
- 3. Dessler, G. (2004) Management. Principles and Practices for Tomorrow's Leaders / Gary Dessler. 3rd ed. Prentice Hall, 2004 546 p.
- 4. Naylor, J. (2004) Management / John Naylor. 2nd. Ed. Prentice Hall, 668, 20 p.
- 5. Robbins, S.P. (2004) Fundamentals of Management. Essential Concepts and Applications / Stephen P. Robbins, David A. Decenzo. 4th ed. Pearson Education, Inc., Prentice Hall, 471, 4 p.
- 6. Abizāre V. Ievads uzņēmējdarbībā: mācību līdzeklis . Rīga: RAKA, 2004. 140 lpp.
- 7. Vīksna A. Savs bizness. Rīga: Lietišķās informācijas dienests, 2007. 175 lpp.
- 8. Egle E. Sociālā partnerība un tirgus ekonomika Latvijā. Sarunas ar Latvijas uzņēmējiem / Elīna Egle, Raita Karnīte. - Rīga: SIA Lietišķās informācijas dienests, 2008. - 295 lpp.
- 9. Dobele L. Sociālas uzņēmējdarbības iespējas Latvijā. Mārupe :"Izdevniecība Drukātava",2014. - 470 lpp.
- 10. Slavinska I. Uzņēmējdarbības plānošana un kontrole. Rīga: BA Turība, 2003. 168lpp.
- 11. Alsina R. Uzņēmējdarbības plānošanas principi un metodes: mācību līdzeklis / R. Alsina,



# **BALTIC INTERNATIONAL ACADEMY**

- G. Gertners. 2-ais pārstrādāt. un papild. izdevums. Rīga: RTU, 2005. 230 lpp.
- 12. Uzņēmējdarbība un tās tiesiskā vide: procesi, tendences, rezultāti : starptautiskā konference : rakstu krājums / Biznesa augstskola Turība. Rīga : Biznesa augstskola Turība, 2002. 324 lpp.
- 13. Uzņēmuma darbības novērtēšana / no angļu val.tulk. Rita Baroniņa. Rīga : SIA "Lietišķās informācijas dienests", 2008. 179.lpp.
- 14. Caurkubule Ž. Menedžments. Lekciju kurss-konspekts un kontroluzdevumi klātienes, neklātienes un distanta apmācībai -Rīga, 2007.

## Periodicals and electronic databases:

- 1. "Bizness&Baltija" newspaper.
- 2. "Dienas bizness" newspaper.
- 3. Harvard Business Review, USA.
- 4. www.csb.gov.lv
- 5. www.lursoft.lv
- 6. www.cfin.lv
- 7. www.kba.lv
- 8. www.bb.lv

Changes and additions to the program and literature list are possible during the study process